

**21 years research & development in Learning and Change**

Evaluate the change model that you want to assume, the obstacles to overtake to achieve it and the indicators to monitor the results.

This allows you to take the best decision and dimension the effort of the process that you have chosen.



**ASSESS YOUR  
SITUATION PRIOR  
TAKEN ACTION**

Do I want to become a "World Class Organization" with "World Class Maintenance"?

Do I want to achieve an environment of innovation in the company?

Do I need to incorporate new technology resources?

Am I sure of what these changes consist of?

Do I have the disposition and capability of overtaking obstacles to achieve change?

Do I count with appropriate or pertinent indicators that show the achievements?

We propose this comprehensive and precise diagnosis for the election of any strategy or improvement in the organization of institutions and companies.

**EDO®** constitutes a technological solution (*software and working sessions*) that provides key information to structure strategies related to the interests of the Organization.



## **EDO© Contributions**

- Determines critical situations with the highest impact in the development and performance of the Organization.
- Allows Organizations to assess themselves at the same pace of the environment, focusing on the critical situations of the moment as a function of the desired future.
- Determines the limitations, faults, obstacles and deficiencies present in interdepartmental relations and their nature.
- Identifies and/or builds the pertinent indicators to measure the behavior of the gaps exposed.

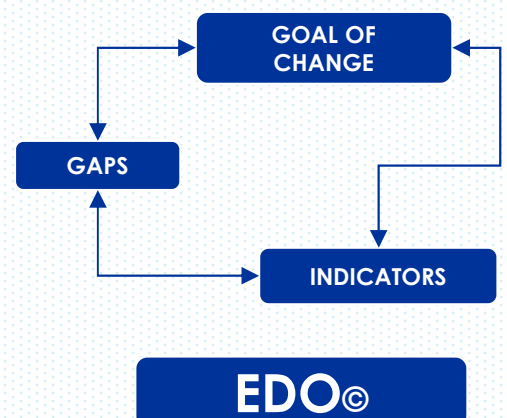
***EDO© provides an unique diagnosis that serves as information basis for an effective action strategies.***

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**EDO©** consists of an 4 hours<sup>(\*)</sup> working session where participants live a reflective process to become aware of organizational realities. The step by step activity is performed by an expert facilitator-consultant guided by our proprietary software.

<sup>(\*)</sup> 4 additional hours if indicators have to be determined.

**EDO©** may be implemented in the Organization as a whole or by divisions or self contained departments (those that have the autonomy to generate most of their decisions).

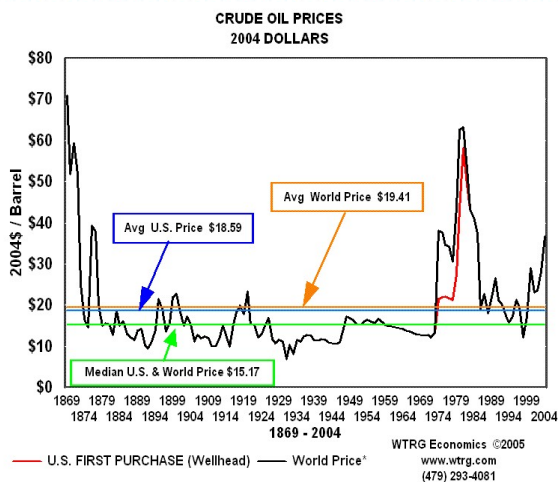




# What do you obtain from EDO®?

EDO® results are shown in a diagnostic report that contains:

- Goal of Change: differs from *goal* as a challenge. The concept refers to **a process** that makes possible an important achievement to the Organization. It implies taking into account simultaneously the present state, the aspired state and the process involved to achieve it.
- Gaps: are obstacles or any thing that affect the performance or the productive management of the Organization: its processes, technology, capital and the most important factor, its **people**.



- Indicators: relevant magnitudes or data, gathered in order to evaluate precisely the progress of the Organization or department in closing or diminishing the gaps.

**EDO®** dynamic indicators that impact results; referring to trajectory and position indicators

**EDO®** requires a minimum of updated information such as organizational structure chart, vision and mission statements and management indicators. Our specialist will help you with this information if necessary.