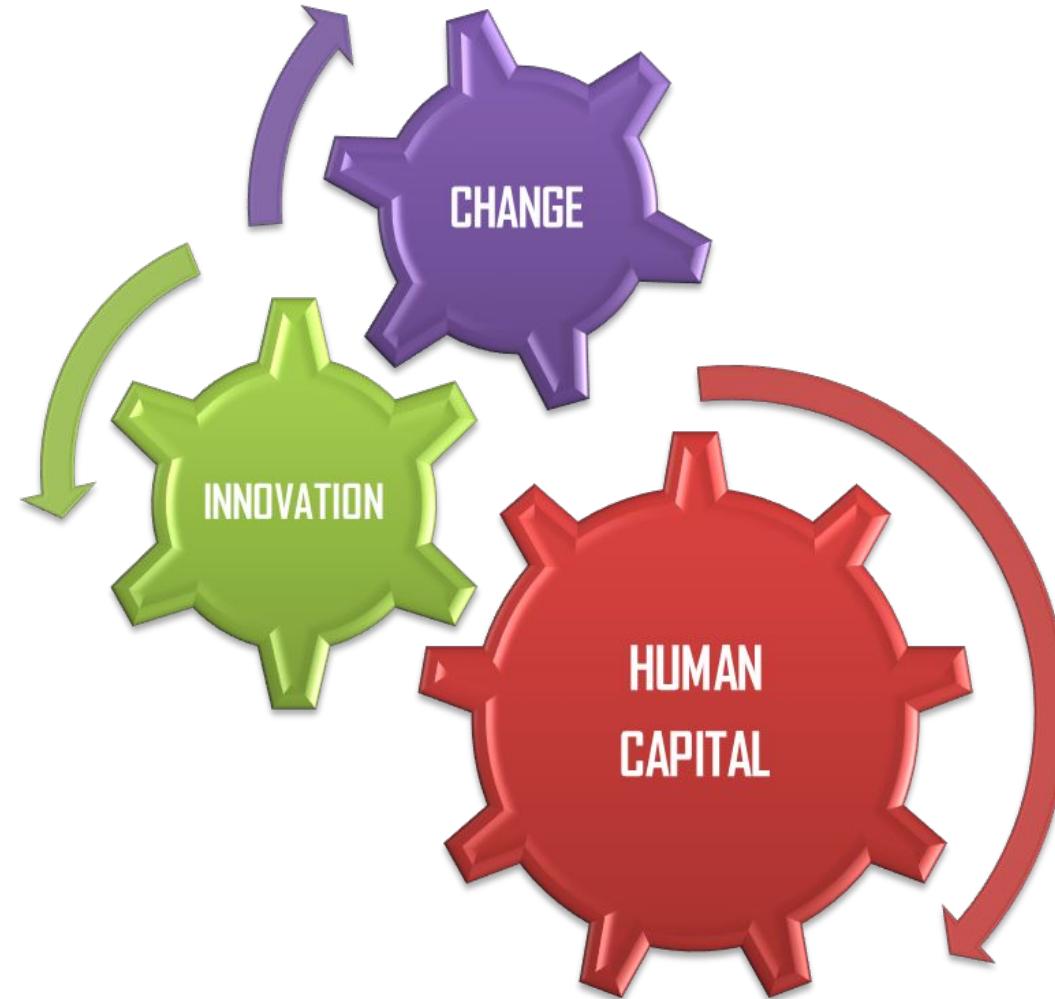


The softer side of success

Results-Oriented Fundamentals:

- Human Capital Development & Assessment
- Sustainable Innovation
- Systemic Change Management.



IT Solutions

HCM

IMS

Consulting

ChM

Top Players

SAP-SuccessFactor

Cornerstone OnDemand

Oracle

Taleo

Saba

SkillSoft

IBM - Kenexa

Lithium

Imaginatik

Spigit

BrightIdea

Brainbank

IdeaScale

Hype

IBM

Mercer

Accenture

PWC

Deloitte

KPMG

Ernst & Young

Incremental Innovation

IT Solutions

HCM

IMS

Consulting

ChM

Market
Facts



Soft competencies or
Interpersonal skills **are**
not formally present,
developed or assessed

Also known as 21st
century skills

The economist / Cisco



75% and 64% of
Global Executives **are**
not satisfied with
“portfolio growth” and
“initial idea generation”
respectively

Accenture



70% of all major
change efforts in
organizations fail

Kotter International

Incremental Innovation

VS

Unveiling a new breed of

Technologies, by



Source



New & Different



Who benefits More

Technology

- Installing innovation in its own workforce as a behavior
- Linking workforce soft skills development to hard performance indicators
- Gaining a higher usability level of platforms / applications / solutions
- Producing in Clients, a better willingness to discuss and implement new technologies

Education

- Developing and assessing the 21st century skills (Learning , Innovation, Life & Career skills)
- Providing detailed meaning to Quality in Education
- Increasing the active participation of all learning agents (students, teachers, parents & community)
- Linking effectively formal education with productive world

Security & Defense

- Inside out individual intelligence augmentation. Enhancing analysis and risk management capabilities of analysts and team leaders
- Providing a higher level of individual / team congruency (Thinking - Action - Attitude)
- Increasing the levels of innovation
- Reaffirming core values and ethics practices

Large Corporations

- Boosting productivity & profitability
- Retaining the best talents
- Acquiring core organizational competencies about sustainable change and learning
- Multiplying the speed and value added in every product or service



2012 – 2011. COMEX 1st in Mexico and 4th largest painting company in America
EDT Organizational Transformations



Parker Paint



Kwal Paint



2008. CANTV the largest telecom of Venezuela
MPO avoiding failure in Kenan deployment project



2006. DICAM a SMB prime contractor for CCTV systems in the Venezuelan banking market.

CER improving productivity and profitability



1996 – 2002. PDVSA the largest Energy corporation of Venezuela. A Fortune Global 500 company (# 66 in 2011)
EDT proving and sustaining high performance in both hard and soft industry indicators.



Global Knowledge™

2005 – 2006. GK among the top 10 CISCO Education Partners In Latin America.

CER improving productivity and profitability

