

*21 years of research and development in Learning and Change*

The New Realities require your organization to learn new competencies in addition to personal competencies

These organizational competencies are the key to build the aligned work network of Technology Processes y People.

**Your organization  
must learn to  
become aligned with  
the challenges of the  
future in order to be  
competitive**

## Competitivity

***We understand that competitiveness is the capability of an organization public or private, for profit or not, to systematically maintain comparative advantages that will permit it to achieve, sustain and improve a certain position in its socioeconomic environment.***

**ACCO®** is a technological solution (*software and coaching*) that offers advances in solving present problems of the processes between departments or managements and that impact organization productivity.

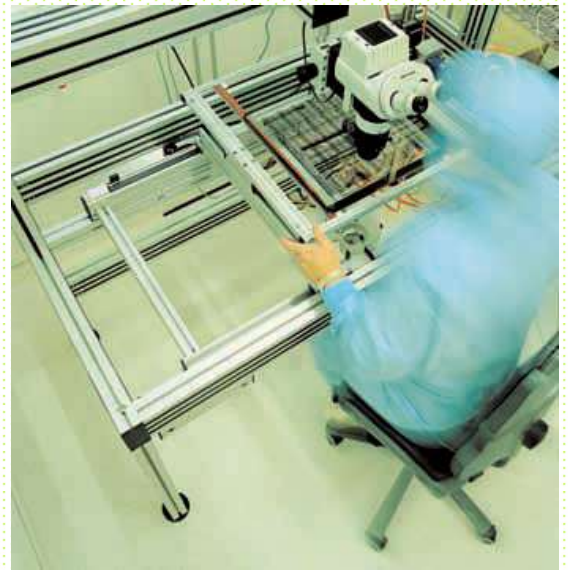
**ACCO®** makes possible to aligned: 1) follow up of the actions present in personnel plan. 2) its results are input as information to be taking into account by everyone. 3) Establishes a permanent evaluation process with the indicators



## Contributions of ACCO©

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- Permits the Organization dispose of a human network, that guarantee the alignment of process an technology, to assure the competitive advantage that distinguish the organization to others in the market, in order to become one of the best in the world (WCO World Class Organization).
- Induces the generation of strategies proper to the opportunity and to create activities based on Innovation, perception and follow-up of Innovation.
- Considers change as a capability for the organization to develop within itself and a commitment of personnel to achieve it.
- Promotes within the organization an attitude of quality and competence (efficacy and efficiency)





**ACCO©** Makes possible a new style of functioning necessary for organizations to overcome the crises proper to a globalized world.

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## **What do you obtain with ACCO©?**

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The deliverables of ACCO are:

- Achievement Evaluation Report of the Key conditions of the organization.
- Aligned improvement plan: problem analysis and action strategies.
- Advance report in the solution of obstacles with the management indicators.
- Monthly Productivity report of the organization.



**ACCO©** requires the presence in your Organization of certain information: management indicators and strategic objectives. Our specialists will assist you to develop this information if it is necessary.

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